

Helping Local
Businesses to
service Federal, State
& local government

Our Services Include:

- ★ Determining suitability for contracting
- ★ Identifying bid opportunities
- ★ Helping with bid preparation
- ★ Networking & matchmaking events
- ★ Registration assistance
- ★ Training events

Research & marketing

Selling to State & Local
government

- ★ Procurement award history

PTAC of

South Central Michigan

Two great locations to
service you:

100 E. Michigan Ave. Ste. 1100
Jackson, MI 49201

Phone: **517-788-4680**

Lansing Satellite Office:

500 E. Michigan Ave., Ste 200
Lansing, MI 48912

Phone: **517-853-6445**

[https://enterprisegroup.org/
partners/ptac/](https://enterprisegroup.org/partners/ptac/)

Email:

ptac@enterprisegroup.org

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PURE MICHIGAN[™]
Business Connect

**PTAC OF
SOUTH
CENTRAL
MICHIGAN**

Every year the Federal Government purchases hundreds of billions of dollars in goods and services.

Find out how Procurement Technical Assistance Centers can help you understand how to sell your goods or services to the Government.

A Partner Dedicated to YOUR Success

The PTAC of South Central Michigan has a staff of trained contract specialists who are here to serve you. We'll help you to navigate the complexities involved in becoming a Federal, State, or local government contractor; from getting you set up in your bid match notification to reviewing your proposal. Our goal is to assist you in being successful.

Take Advantage of One-On-One Counseling

Business counseling is one of our most requested services. We also provide assistance in market research, bid preparation, pre-award survey preparation, technical and quality requirements, and contract modifications.

The PTAC of South Central Michigan will even serve in a troubleshooting capacity, serving as a liaison between you, the buying agency, and/or the end user.

Most of our services are free.

Finding Leads

Locating government bid opportunities can be very time-consuming. Our Bid Match service:

- ★ Conducts daily searches of various government databases
- ★ Provides a report specific to your company's products/ services
- ★ Sends these leads directly to your company via e-mail